

# Introduction to Economic Evaluation of Healthcare

Henry Glick

Epi 550

February 21, 2020



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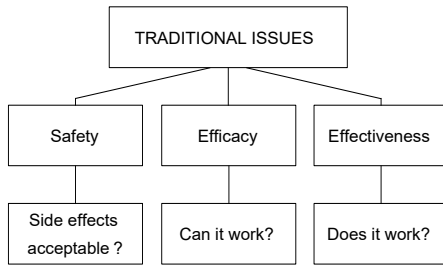
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## Evaluation of Medical Care (I)



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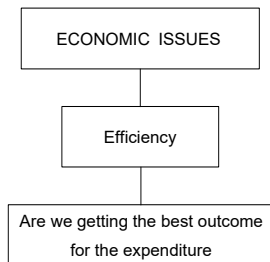
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## Evaluation of Medical Care (II)



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### Principles of Economic Assessment

- Rules exist for assessing costs and benefits
- Assumptions are made explicit
- As a result:
  - There is consistency of approach
  - It is clear what is included and excluded from calculations



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### Scarcity

- Resources are limited
- Choices must be made
- When a resource is used, opportunity to use it for something else is lost
- Value of a resource in its best alternative use is its "opportunity cost"



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### Economic Messages

- Therapy is good/bad value
- Budget impact
- Burden of illness
  - Often flag waving: "This disease is important..."
- Specific messages addressed depend in part on:
  - Disease and therapy under evaluation
  - Other therapies available to treat condition
  - Interest of regulatory bodies, providers, payers, and patients



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## Who is Listening?



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## Not the U.S. Congress

"The Patient-Centered Outcomes Research Institute . . . shall not develop or employ a dollars per quality adjusted life year (or similar measure that discounts the value of a life because of an individual's disability) as a threshold to establish what type of health care is cost effective or recommended. The Secretary shall not utilize such an adjusted life year (or such a similar measure) as a threshold to determine coverage, reimbursement, or incentive programs under title XVIII"

The Patient Protection and Affordable Care Act



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## Is Some Use in US

- NIH expert guideline panels and Environmental Protection Agency can and do use
- Chambers et al.: Lack of an estimate of cost-effectiveness associated with a decreased likelihood of Medicare coverage decisions
- Medicaid, Vaccines for children (But not formally)
- Aspinall et al.: Veterans Health Administration "has emphasized use of cost-effectiveness data, especially for newer, costly drugs."
- Neuman and Bliss: 12% of FDA DDMAC warning letters between 2002 and 2011 cite health economic violations



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### But Not All Agencies

- Medicare and Medicaid prohibited from consideration of costs and cost-effectiveness in recommendations and policies (but use informally)
- ACIP and USPSTF prohibited



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### Medicare's Coverage Policy

- So far, inclusion of economic considerations limited to:
  - If new technology is worse, don't cover no matter what the cost
  - If new technology is no better and costs more, don't cover
  - If new technology is possibly better but possibly not, don't cover unless it costs less
  - If new technology is definitely better, always cover



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### Others

- AMCP Guidance for Submission of Clinical and Economic Evaluation Data to Support Formulary Listing in U.S. Health Plans and Pharmacy Benefits Management Organizations
- Cost effectiveness analysis (never cost benefit) used in other countries (UK, Canada, Australia, etc.) to suggest/determine what will be paid for under a (nearly) free single insurance plan. The plan either pays in full or pays nothing



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### Economic Evaluation Methods Overview

- Types of analyses
- Study designs
- Types of outcomes
- Perspective
- Steps in economic evaluation



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### Types of Analyses



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### Types of Analysis

- Cost identification
- Cost-effectiveness / cost-utility
- Cost-benefit
- Generally distinguished by:
  - Outcomes included: e.g., costs alone vs costs and effects
  - How outcomes are quantified: e.g., as money alone or as health and money



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## Cost Identification / Cost Minimization / Cost-Cost Analysis



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### Cost Identification, etc.

- Estimates difference in costs between therapies, but not difference in other outcomes
- Commonly conducted when no difference observed in effectiveness
  - “As no statistical significant difference among the mean QALYs gained with the different [hormonal therapies] was detected ( $p = 0.12$ ), CUA was replaced by a cost minimization analysis.”

Lazarro et al. *Archivio Italiano di Urologia, Andrologia*. 2007;79:104-7



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### Appropriate Only When Therapies are Identical



Dish Network TV Spot, "Apples", 2015



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### Cost Identification ???

2020 Kia Rio, MSRP \$15,850

Mercedes  
2019 SL, MSRP \$91,995



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### When's Cost-Minimization Appropriate?

- When purchase price is only consideration
- What other considerations might be appropriate?
  - Other costs
    - Expected lifetime maintenance cost
    - Expected lifetime gasoline cost
    - Expected lifetime cost of future cars
  - Total mileage
    - Quality-adjusted mileage
  - WOW factor!
  - Time/opportunities lost due to car being serviced
  - Etc.



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ORIGINAL ARTICLE

ONLINE FIRST

### Immediate Adenoidectomy vs Initial Watchful Waiting Strategy in Children With Recurrent Upper Respiratory Tract Infections

An Economic Evaluation

Chantal W. B. Boonacker, PhD; Maaike T. A. van den Aardweg, MD; Pieter H. Broos, MSc; Arno W. Hoos, MD, PhD; Anne G. M. Schilder, MD, PhD; Marjolijn M. Rosiers, PhD

JAMA Otolaryngol. 2013;139:129-33.

Clinical Report:

van den Aardweg MTA, et al. Effectiveness of adenoidectomy in children with recurrent upper respiratory tract infections: open randomised controlled trial. BMJ. 2011;343:d5154 doi: 10.1136/bmj.d5154.



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**Cost-Identification Example**

	Adenoidect	WW	Diff	95% CI
URTI episodes	7.86	7.89	-.03	-1.72 to 1.76
URTI days	66.25	67.2	-.95	-10.5 to 4.5
Severe episodes	3.97	3.54	.42	-.63 to 1.52
Severe days	48.49	46.2	2.28	-15.6 to 20.2
School absence	1.75	1.9	-.15	-.78 to .48
Cost (Median)	\$1995	\$1215	\$780	(NR)

van den Ardweg MTA, et al.  
Boonacher CWD, et al.




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**Conclusion: Adenoidectomy Vs Watchful Waiting**

“...in children selected for adenoidectomy for recurrent URTIs, immediate adenoidectomy results in an increase in costs, whereas it confers no clinical benefit over an initial watchful waiting strategy?”




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Is failure to detect a difference same as a demonstration of equivalence?




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### Problems With Cost Identification

- Old version
  - If two therapies' effects are identical, adopt cheaper of two
    - Effect maximization corollary: If two therapies' costs identical, adopt more effective of two
- New version
  - Generally can't conclude two therapies are identical
    - At most fail to reject null hypothesis
  - Cost-minimization analysis unlikely to be appropriate



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### Cost-Effectiveness Analysis



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### Cost-Effectiveness Analysis

- Estimates differences in costs and differences in outcomes between interventions
- Costs and outcomes measured in different units
- Costs usually measured in money terms; outcomes in some other units
- Incremental cost-effectiveness ratio

$$\frac{\text{Costs}_1 - \text{Costs}_0}{\text{Effects}_1 - \text{Effects}_0}$$

- NEVER compare:

$$\frac{\text{Costs}_1}{\text{Effects}_1} \text{ VS } \frac{\text{Costs}_0}{\text{Effects}_0}$$



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**Addiction**  
RESEARCH REPORT doi:10.1111/j.1360-0443.2010.03001.x

**Cost-effectiveness of extended buprenorphine-naloxone treatment for opioid-dependent youth: data from a randomized trial**

Daniel Polsky<sup>1</sup>, Henry A. Glick<sup>1</sup>, Jianing Yang<sup>2</sup>, Geetha A. Subramaniam<sup>3\*</sup>, Sabrina A. Poole<sup>4</sup> & George E. Woody<sup>5</sup>




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**Buprenorphine/Naloxone: Opioid Addicted Youth**

- The data \*
 

	Cost	Opioid Free Year
Usual Care	9210	0.319
Bup/Nal	9293	0.589
- Cost-effectiveness ratio
 
$$\frac{9293 - 9210}{0.589 - 0.319} = \frac{83}{0.27} = 307$$

95% CI, Dominates to 21,100/OFY

\* 1-year results Polsky et al., Cost-effectiveness of extended buprenorphine-naloxone... *Addiction*. 2010;105:1616-24




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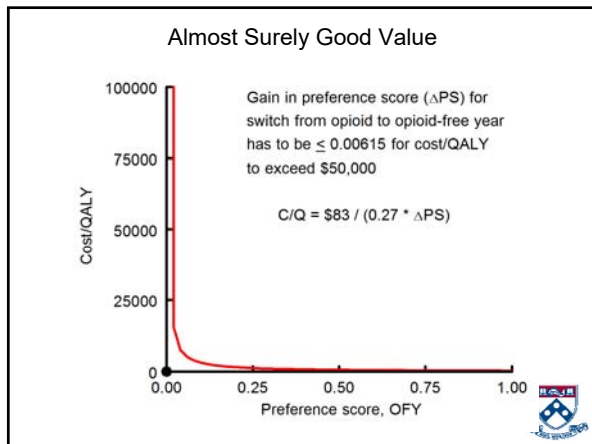
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### Cost-Effectiveness A *Relative* Measure

- No program is “cost-effective” in abstract
  - Results meaningful in comparison with:
    - A predetermined standard
      - e.g., \$50,000 per quality-adjusted year of life saved
    - Other accepted and rejected interventions (e.g., a league table)



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### What Value W?

- Can calculate a ratio for any outcome
  - e.g., Cost per opioid-free day
- To be informative, must know willingness to pay
  - Differs by outcome
    - If 50k-100k per QALY, doesn't mean it's 50k-100k per opioid-free year
  - Can differ among decision makers
  - Can differ for single decision maker based on other features of decision problem
    - E.g., NICE
      - Less than 24 months of life expectancy and therapy offers at least 3 extra months
      - Licensed/indicated for small patient populations



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### What Is US Maximum WTP?

- No general agreement on WTP
  - US Gov't
    - EPA: 9.1 M / life (~222K / undiscounted YOLS)
    - FDA: 7.9 M / life (~176K / undiscounted YOLS)
    - DOT: 6 M / life (~133K / undiscounted YOLS)
  - Cost/QALY thresholds, recent review of CEA for 36 precision medicine interventions (2010-2018)
    - \$50,000, N=10
    - \$100,000, N=12
    - \$50,000 to \$100,000, N=2
    - \$100,000 to \$150,000, N=1
    - Other=3
    - Unstated, N=8



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### Cost-Utility Analysis

- Costs and Outcomes measured in different units AND outcomes expressed in units of utility (e.g., QALYs)
- Referred to either as a fourth type of analysis or as a subset of cost-effectiveness analysis




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### Choosing Among Alternative Interventions

		Effects	
		A < B	A > B
Costs	A > B	B Dominant	Incremental Cost-Effectiveness Analysis
	A < B	Incremental Cost-Effectiveness Analysis	A Dominant




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### Dominance and Choice

- Old version: Calculate cost-effectiveness ratios only when one therapy cost more and is more effective
  - Other outcomes indicate either dominance (e.g., cost less and does more) or a toss-up (e.g., equal cost and effect)
- New version: Omit calculation of cost-effectiveness ratios only when one therapy costs significantly less and is significantly more effective (i.e., significantly dominates the alternative)
  - e.g., when one therapy is significantly more effective but its cost-savings are not significant, the resulting CI for the CER may indicate we can't be confident that value of two therapies' differs




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### League Table Cost per QALY

Intervention	Ratio (US \$*)
CABG for Left Main CAD	4,200
Neonatal Intensive Care (Birthweight 1-1.499 kg)	4,500
Neonatal Intensive Care (Birthweight .500-.999 kg)	31,800
CABG for Single Vessel Disease	36,300
School TB Testing Program	43,700

\* 1983 value                      Source: Torrance, 1986




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### Cost-Benefit Analysis




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### Cost-Benefit Analysis (I)

- Estimates differences in costs and benefits in same units
  - Usually money, but any common unit possible
- As with cost-effectiveness, requires a set of alternatives
- Net benefit (preferred)
 
$$(\text{Benefit}_1 - \text{Benefit}_2) - (\text{Cost}_1 - \text{Cost}_2)$$
- Alternative: Benefit-cost ratio (typically not preferred)

$$\frac{(\text{Benefit}_1 - \text{Benefit}_0)}{(\text{Cost}_1 - \text{Cost}_0)}$$




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Original article

### Long-term cost-minimization analysis comparing laparoscopic with open (Lichtenstein) inguinal hernia repair

A. Eklund<sup>1</sup>, P. Carlsson<sup>2</sup>, A. Rosenblad<sup>3</sup>, A. Montgomery<sup>4</sup>, L. Bergkvist<sup>1</sup> and C. Rudberg<sup>1</sup> for the Swedish Multicentre Trial of Inguinal Hernia Repair by Laparoscopy (SMIL) study group

<sup>1</sup>Department of Surgery, Central Hospital, Västerås, <sup>2</sup>Centre for Medical Technology Assessment, Linköping University, Linköping/<sup>3</sup>Centre for Clinical Research, County of Västmanland, Uppsala University, Uppsala, and <sup>4</sup>Malmö University Hospital, Malmö, Sweden

Correspondence to: Dr. A. Eklund, Department of Surgery, Central Hospital, 711 89 Västerås, Sweden (e-mail: [anna.eklund@tv.se](mailto:anna.eklund@tv.se))



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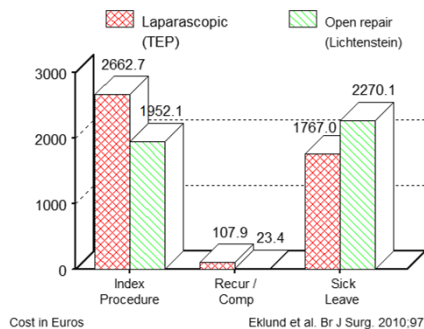
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### Cost-Benefit Analysis, Inguinal Hernia Repair



Cost in Euros Eklund et al. Br J Surg. 2010;97:765-

"Net benefit":  $(2662.7+107.9+1767.0)-(1952.1+23.4+2270.1) = -292$  ( $p=.02$ )



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### Net Monetary Benefit (NMB)

- Composite measure (part cost-effectiveness, part cost benefit analysis), usually expressed in dollar terms, derived by rearranging cost-effectiveness decision rule:

$$W^* > \Delta C / \Delta Q$$

where  $W^*$  = maximum willingness to pay (e.g., 50,000 per QALY)

- NMB routinely (but not necessarily) expressed on cost scale, known as net monetary benefit (NMB)

$$(W \times \Delta Q) - \Delta C$$

- Particularly important for statistical evaluation of cost-effectiveness analysis
  - e.g., sample size; direct statistical testing by use of patient-level data; etc.



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### CBA VS NMB

- Principal difference between CBA and NMB is in how willingness to pay is estimated
  - When estimated at the individual level, and ideally, when principles of welfare economics are employed, use of WTP yields CBA
  - When calculated as a decision maker's rule of thumb (e.g., 50,000 or 100,000), use of W yields NMB, a simple transformation of CEA



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### Types of Analysis Review



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### Review

- Investigators compared 2 treatments, "LessCost" and "MoreCure"
- Found that "LessCost" was less expensive and recommended its adoption by physicians
  - 1000 vs 1200
- What type of economic analysis are investigators carrying out?
- Do you agree with their conclusion?



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### Example 2

- Investigators compared 2 treatments, "LessCost" and "MoreCure." Observed the following:

	MoreCure	LessCost	Difference
Cost	1200	1000	200
Benefit	3000	1500	1500

- Authors concluded that MoreCure is net beneficial.
- What type of economic analysis are investigators carrying out?
- Do you agree with their conclusion?



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### Example 3

- Investigators compared 2 treatments, "LessCost" and "MoreCure." Observed that MoreCure cost 200 (1200 vs 1000) more than LessCost and provided 0.03 additional QALYs (35.13 vs 35.1)

$$\frac{200}{0.03} = 6667$$

- Authors recommended that MoreCure was good value for cost
- What type of economic analysis are investigators carrying out?
- Do you agree with their conclusion?



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## Cost-Effectiveness / Cost-Benefit Study Designs



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### Study Designs

- Clinical trials
  - Economic evaluation in clinical trials widespread
  - Little to no selection bias, but potential issues of generalizability
- Observational studies
  - Often more generalizable, but problems with selection bias
- Decision models
  - Often used to address pressing questions for which direct data are not available
  - Shares strengths and weaknesses of source data
  - Added uncertainties related to combining data from multiple sources and projection beyond the data



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### Decision Analysis Approaches

- Most frequently used healthcare decision tool
  - Decision trees
  - Markov models
- Can be used:
  - To analyze data from trial
    - Sometimes trial data can be analyzed directly
  - To perform analyses that incorporate data from trial(s) plus observational data
  - (Most frequently) To perform analysis when little or no trial data are available (e.g., reported changes in blood pressure or cases averted)



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### Decision Trees

- “Models” that use a horizontal tree-like structure to organize thoughts and data about problems (e.g., treatment decisions) and their consequences
- Characterized by decisions, chances, and outcomes
- Results based on probabilities and outcome “rewards”
- Time usually not directly modeled in decision trees



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### Markov Models

- Repetitive decision trees used for modeling conditions that have events that may/do occur repeatedly over time
  - e.g., Cycling among heart failure classes or screening for colorectal cancer
- Use of Markov models simplifies presentation of tree structure
- Markov models explicitly account for timing of events



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### Types of Costs and Effects



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### Types of Costs

- Direct: medical or nonmedical
- Time costs: Lost due to illness or to treatment
- Intangible costs
- Types of costs included in an analysis depend on:
  - What is affected by illness and its treatment
  - What is of interest to decision makers
    - e.g., a number of countries' decision makers have indicated they are not interested in time costs



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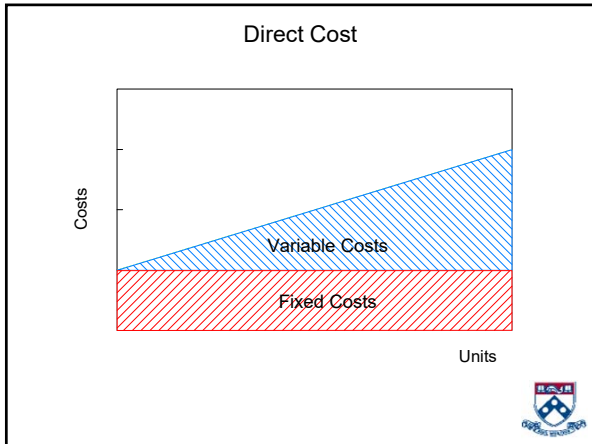
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### Marginal Cost (I)

- Costs incurred in providing an extra unit of service, or savings realized by providing one less unit
- Calculation unaffected by fixed costs



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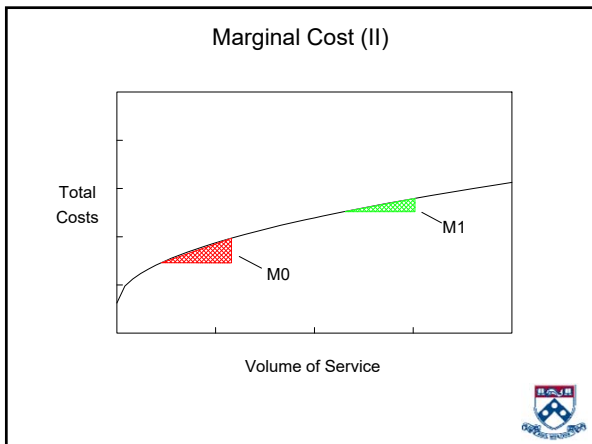
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### Marginal Versus Average Cost

- Suppose that:

Total drug costs	=	\$50
Total doses	=	10
Average cost / dose	=	5

- Suppose, however that:

9 doses	=	\$49
10 doses	=	\$50
Marginal cost of 10 <sup>th</sup> dose	=	\$1



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### Cost Estimation

- Standard economic assumption
  - Purchase price = cost
- Health care (particularly U.S.)
  - Purchase price ≠ cost or there is no price to observe
- Difference relates to:
  - Health care consumers not having adequate information
  - High levels of insurance
  - Regulation
  - Hospital internal costing policies; free care
  - Economies of scale / fixed costs



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### Cost Estimation Paradox

- Evaluation most difficult when it is most needed
  - Markets don't exist and costs are hard to determine
- Easiest when it is needed least
  - Markets exist and costs are observable



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### Indirect Cost (I)

- Human capital approach
  - Advantages
    - Easy to measure
    - Assess actual gains / losses in productivity
  - Disadvantages
    - Not theoretically correct measure
    - Poor proxy for "Willingness to Pay" (although in some common situations may be a lower bound)
    - "Undervalues" anyone not earning a wage



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### Indirect Cost (II)

- Willingness to pay approach
  - Advantages
    - Theoretically correct measure
  - Disadvantages
    - Function of ability to pay
    - May be difficult to measure in practice



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### What Effectiveness Measure

- As previously noted, can calculate a ratio for any outcome
  - Cost per toe nail fungus day averted
- For cost-effectiveness ratios to be an informative, must know willingness to pay for outcome

**In many jurisdictions, quality-adjusted life year (QALY)  
is recommended outcome of cost-effectiveness  
analysis**



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### QALYs

- Economic outcome that combines preferences for both length of survival and quality into a single measure
  - Help us decide how much to pay for therapies that:
    - Save fully functional lives/life years
- VS
- Save less than fully functional lives/life years
    - e.g., heart failure drug that extends survival, but extra time spent in NYHA class III
- VS
- Don't save lives/life years but improve functioning
    - e.g., heart failure patients spend most of their remaining years in class I instead of class III



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### QALY Scores

- QALY or preference scores generally range between 0 (death) and 1 (perfect health)
  - E.g., health state with a preference score of 0.8 indicates that year in that state is worth 0.8 of year with perfect health
  - There can be states worse than death with preference scores less than 0



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### Prescored Health State Classification Instruments

- Dominant approach for QALY measurement uses prescored health state classification instruments
  - Indirect utility assessment
- Rather than reporting their own preferences for their health, participants' report their functional status across a variety of domains
- Preference scores derived from scoring rules that usually have been developed from (sometimes small) samples from general public



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Point of View / Perspective



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Point of View / Perspective

- Society
- Patient
- Payor (e.g., insurance company, employer)
- Provider (e.g., hospital)



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Study Perspective

- Economic analyses should adopt 1 or more “perspectives”
- Perspective helps identify services that should be included in the analysis and how services should be costed out
  - e.g., patient out-of-pocket expenses may be excluded from insurer perspective
  - Not all payments may represent costs from the societal perspective



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### Sensitivity Analysis

- Demonstrates dependence/independence of a result on a particular assumption
- Identifies critical values of variables
- Identifies uncertainties requiring further research



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### Discounting



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### Discounting

- Costs and benefits incurred now are greater than those with a similar nominal value incurred later
- Future costs and benefits must be expressed in terms of present value

$$PDV = \sum_{T=0}^{N-1} \frac{C_T}{(1+r)^T}$$



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### Discounting: an Example

- Assume that a program costs \$1,000 this year and for next 2 years

$$PDV = \frac{1000}{1.03^0} + \frac{1000}{1.03^1} + \frac{1000}{1.03^2}$$

$$\text{i.e., } PDV = 1,000 + 970.87 + 942.60$$

$$\text{Hence, } PDV = 2,913.47$$



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### Issues in Discounting

- What is appropriate discount rate for costs?
- Should monetary costs and non-monetary outcomes be discounted at same rate?



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### Distributional Issues

	Program 1	Program 2
Net Cost	250,000	250,000
Net Effect	10 Years	10 Years
C/E Ratios	25,000	25,000
# of Patients who Benefit	1	5



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### Features in Health Economic Analysis

- Consistent application of rules
- Marginal costs
- QALYS (and other measures of preference)
- Perspective
- Discounting



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### Objectives of Health Economic Assessments

- Economic assessments of health care aim at demonstrating most efficient use of available resources, not cuts in expenditures



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